



Minet



INVESTMENT CONSULTING

In the dynamic landscape of Africa's financial markets, Investment Consulting emerges as a pivotal force shaping the trajectory of economic growth and prosperity across the continent. With a rich tapestry of opportunities and challenges, Africa stands poised at the intersection of global investment trends and regional nuances, presenting a compelling canvas for strategic wealth management and asset optimization. The outlook for Investment Consulting in Africa is marked by optimism tempered with pragmatism.

WHO WE ARE

BUILDING WEALTH, ENSURING SECURITY

As Africa's investment landscape continues to evolve, Minet stands as a trusted ally, guiding clients towards financial resilience and prosperity. With a steadfast commitment to excellence and a keen understanding of local intricacies, we forge pathways to a future where investments not only secure tomorrow but pave the way for sustained growth and prosperity across the African continent.

OUR SOLUTIONS

Africa, with its diverse economies and evolving investment climate, presents both opportunities and challenges for investors seeking to maximize returns while mitigating risks. With Asset Liability Modelling at the core of our approach, Minet delves into the intricacies of financial instruments, recognizing assets as drivers of future cash flows and liabilities as obligations necessitating prudent management.

Understanding the unique blend of asset classes available in Africa is paramount. From fixed income securities to investment properties, quoted and unquoted equities, and offshore investments, our consultancy scrutinizes each avenue, identifying optimal matches to liabilities to craft resilient investment strategies tailored to the African context.

At the heart of Investment Consulting lies the pursuit of returns commensurate with risk. Our commitment to optimizing investment portfolios entails a meticulous balancing act, leveraging sophisticated models and retrospective analyses to refine asset allocations. By aligning investment objectives, risk tolerances, and permissible asset classes, we enable our clients to navigate the intricate terrain of African markets with confidence.

The cornerstone of our service offering lies in the formulation of Investment Policy Statements (IPS), crystallizing investment strategies into tangible directives. Whether serving funded retirement benefit schemes, insurers, or individuals seeking bespoke retirement services, our consultancy prides itself on delivering tailored solutions that transcend market volatility and economic uncertainties.

YOUR BENEFITS

Our Investment Consulting solutions are designed to address our clients' total cost of risk:

- As we are Aon's largest Global Network Correspondent, we have access to over 50'000 colleagues in 120 countries as well as to their proprietary data, research and analysis, enabling us to manage and secure the risks of our clients
- Our unique combination of experience and specialism allows us to develop an in-depth understanding of our clients' risk profile to optimise placement outcomes
- Our focus on high ethical standards, professionalism and innovation enables us to deliver effective and tailor-made risk solutions, supported by personal service for which we have built an unrivalled reputation